

# Impact Report

















### **Our Mission**

To empower first-generation and/or low-income (FGLI) students and graduates with career information and skills, professional networks, and employment opportunities, through a free Platform and a community of volunteers and allies. We envision a future where every FGLI college student in the United States secures meaningful, high-quality employment.

# Founder & President

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CareerSpring is much more than a non-profit organization providing career access; CareerSpring is a movement with tens of thousands of people committed to our vision."

Dear friends,

On behalf of the CareerSpring Advisees we support, I'd like to thank you for your partnership and commitment to our mission. I am thrilled to share our Impact Report with you, highlighting our growth and success from 2024 as we continue to expand rapidly in both scope and scale.

Over the past year, we reached several significant milestones—welcoming over 375 Employer, Community, and Education Partners, surpassing 25,000 registered Advisees from 1,250 colleges and universities, celebrating our 500th direct placement and 4,000 total consultations, and successfully launching our FORWARD internship program.

As I reflect on our progress, I am most excited about the power of our Network. Last year, we hosted receptions in several cities where I witnessed firsthand the enthusiasm and dedication of our Advisees, volunteer Advisors, Board Members, and representatives from Partner organizations. These events showcased the deep connections being formed and the shared commitment to our mission. I'm inspired by the dozens of Advisees transitioning into Advisor roles, ready to support the next generation of FGLI students. Imagine the possibilities when a majority of our current Advisees become Advisors themselves—an expanding flywheel of mentorship and opportunity. CareerSpring is much more than a non-profit organization providing career access; CareerSpring is a movement with tens of thousands of people committed to our vision—a future where every FGLI student in the United States secures meaningful, high-quality employment.

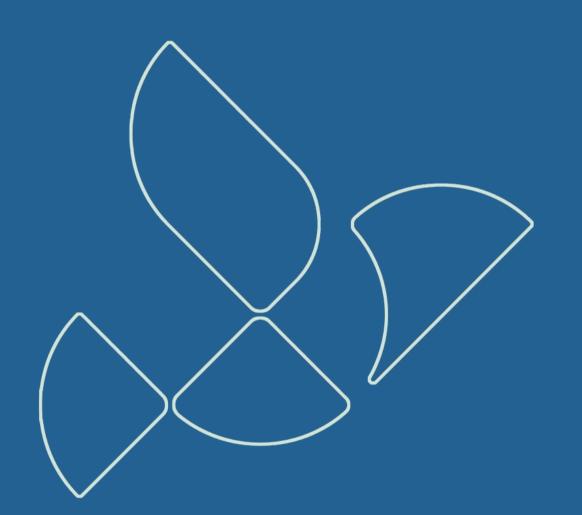
As we enter our fifth year, I am overcome with gratitude for all of our volunteers, Partners, donors, and team members, who have made this progress possible. I am also incredibly optimistic about the road ahead as we launch our new technology platform, designed to enhance engagement and expand our impact.

Together, we are building a future of opportunity and success for FGLI students across the country.

With gratitude and optimism,

Paul Posoli

Founder & President



# In Numbers

#### 2024 IN NUMBERS

# Our Growth & Impact

#### Our Work

CareerSpring is a national non-profit organization that empowers first-generation and/or low-income (FGLI) students and graduates with career information and skills, professional networks, and employment opportunities through a Career Platform and a community of volunteers and allies.

CareerSpring partners with educational institutions, nonprofit organizations, and companies across the nation to help bridge the opportunity gap for FGLI students, empowering them to secure meaningful, high-quality employment and transform the workforce through the empowerment of FGLI talent.

Our Career Platform offers an array of free resources for FGLI students and graduates to easily access and gain support in their career journey–built on our four primary career development pillars that lead to future success:

- Career Insights & Exploration
- Skill Development
- Networking & Career Advice
- Career Opportunities





#### 375 Network Partners

Employer, Community, and Education Partners collaborate with CareerSpring to fulfill our mission of providing FGLI students and graduates with meaningful employment opportunities and career resources.

- 157 Employer Partners and Sponsors
- 135 Community Partners
- 55 College and University Partners
- 28 Secondary School Partners

CareerSpring added nearly 100 new Partners and allies across the nation to our Network in 2024



#### 25,720 Advisees

FGLI students and graduates at the high school, post-secondary, and college level seeking career support and access through CareerSpring resources and Network.

A 51% increase in users from 2023



#### 1.549 Volunteer Advisors

Professionals across a wide range of industries and job functions volunteering their time, talent, and experience to support FGLI students in the CareerSpring Network.

546 of CareerSpring Advisors identify as first-generation graduates



9 Major Cities

Atlanta

**Boston** 

Chicago

Dallas

Detroit

Houston

Los Angeles

New York San Francisco

#### 41 CareerSpring Ambassadors

CareerSpring Ambassadors take action on their campuses and in their local communities to help raise awareness of our resources to other FGLI students, while also acting as advocates at events or with Partners.

20 CareerSpring Ambassadors participated in the CareerSpring FORWARD Program



#### 1,264 Colleges & Universities Represented

CareerSpring Advisees find our resources in a number of different ways—through our Network of Education Partners, word of mouth, or by their own accord.

We're proud to welcome Advisees from over twelve hundred institutions in 250 cities and towns in the United States

# Our Growth & Impact

#### 1,954 Completed Consultations

The number of one-on-one virtual meetings where CareerSpring Advisees connected with Advisors or Candidate Coaches for networking conversations, career advice or guidance, and candidate support.



We saw a 60% increase in consultation activity from Advisees compared to 2023





#### 1,600 Career Interest Finder Surveys

The number of Advisees that completed our Career Interest Finder Survey to explore career paths that may align with their interests.



## 81% Agreed with Career Spring Contributing to Career Insights

The percentage of CareerSpring Advisees that reported agreeing that our Career Platform contributed to their career pathways knowledge.



#### 19,021 Total Video Views

The number of video views in our Career Video Library, featuring Career Videos from real-world professionals highlighting over 100 industries, industry overview videos, webinars, and more.



#### 5-Star Rating for Advisors

The rating that 99% of Advisees rated their Consultation experience—networking or career advice conversations—with a CareerSpring Advisor.



## 311+ Hours of Candidate Coaching Sessions

The number of hours Advisees had working sessions with our 55 Candidate Coaches—Advisors with human resources or career advising experience.



## 347 Individualized Orientation Sessions

The number of 1:1 orientation sessions that our team provided for new Advisees to learn more about their personal goals, background, and make recommendations on resources to help them on their career journey.



#### 93% of Hired Advisees Rated CareerSpring's Resources as Helpful

The percentage of CareerSpring Advisees who secured a role rated our Career Platform resources as helpful in their career journey.



#### 220+ Hours Spent

The number of hours spent by our Job Placement team invested in screenings and offering guidance for CareerSpring candidates.



#### 935 Career Opportunities Shared

The number of opportunities from Employers available for Advisees to access and apply to via our Career Platform.



# 52% of Employer Partners Hired CareerSpring Advisees

The percentage of the 138 Employers in the CareerSpring Network that posted roles and hired a referred Advisee.



#### 4 Out of Every 10 Candidates

The number of CareerSpring candidates who received an offer to an opportunity after a referral from our Job Placement Team.



#### 49% Referral Rate

The percentage of job postings for which one or more CareerSpring Advisees were forwarded to the Employer for hiring consideration.



# 90% Agreed with CareerSpring Being a Valuable Resource for Applying to Jobs

The percentage of Advisees that reported that CareerSpring was a valuable resource in learning about and applying for career opportunities.

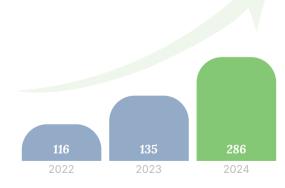
# 286 Direct Job, Internship, & Program Placements

The number of times an Advisee acquired a high-quality job, internship, or career program offer which they accepted from a Partner in CareerSpring's Employer Network.



We saw a 105% increase from placements in 2023, and surpassed over 500 direct placements since our founding in 2020

#### Direct Placement Growth



2025 Annual Goal: **375** 

2026 Annual Goal: **500** 



# In Stories

2024 IN STORIES

# Full Circle Impact



**Krisha Gogri**University of Massachusetts, Amherst
Class of 2025



Haoxi Wang
Boston University, Class of 2025
CareerSpring Young Leaders
Advisory Board Member



#### Over 50+ Users on the Advisee to Advisor Pathway

In 2024, CareerSpring piloted a new 'Dual User' type. Dual Users are recent college graduates who can continue to use the Career Platform as an Advisee, while also volunteering to serve as Advisors—helping guide the next generation of FGLI graduates. This initiative allowed Advisees to connect with 'dual users' and ask for advice, network, and gain early career insights. We're grateful to the Advisees who volunteered to be a part of this impactful initiative!

When CareerSpring was founded, we envisioned that one day the Advisees we support will become Advisors—guiding future generations of FGLI professionals. In 2024, this vision became a reality.

Haoxi Wang, a CareerSpring Advisee and alum of Boston University, learned about CareerSpring in his senior year while searching for a role in the financial services industry. During Haoxi's job search, he connected to Advisor Casey McKinney, a Managing Director at Barings, for a career conversation. Fast-forward to today, and Haoxi is working full-time at Barings on their Industrials High Yield Team and maintains a strong relationship with Casey. He shared:



CareerSpring has been an invaluable resource in my journey as a first-generation, Asian-American student... the Platform has connected me with a network of professionals from across the country, offering mentorship and insights that have been instrumental in shaping my career path."

Now in the early stages of his career, Haoxi has stayed close with the CareerSpring Network as a member of our Young Leaders Advisory Board and actively connects with Advisees to offer his own career advice. He also shared internship opportunities from Barings and encouraged other Advisees to apply.

The chain reaction of Haoxi's success with CareerSpring impacted the career journey of Advisee Krisha Gogri, a finance major at the University of Massachusetts, Amherst. She tapped into CareerSpring's Network while looking for an internship and applied for the Barings role Haoxi shared. She worked closely with our Job Placement Team to prepare for the interview and ultimately secured a role as an Investment Banking Intern. Reflecting on her experience, Krisha shared, "The Advisors and organizations on this Platform are truly invested in helping first-generation and low-income students gain exposure to career opportunities and industries they may not have considered. Everyone was eager to support me on my journey to securing this internship."

One conversation acted as a catalyst for Haoxi's career journey, and because of that Haoxi's gratitude and advocacy for CareerSpring then changed Krisha's career journey. We believe this positive impact will continue with the many voices of FGLI graduates acting as advocates for generations to come.

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# Students Empowering Students

Omar Villanueva Lake Forest College Class of 2026





Vanshika Dhawan University of Houston Class of 2026























































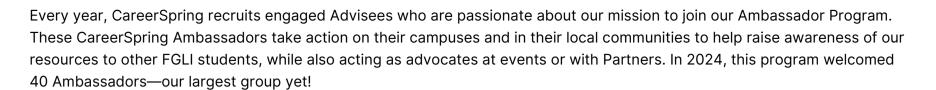












While students find CareerSpring for many reasons and in many different ways, we know there is no greater way to share our mission than through the experiences of those who have benefitted from our resources. For CareerSpring Ambassador Vanshika Dhawan, this leadership role meant she was able to give back and help other students in their career journey. She shared:



By assisting students in kick starting their careers with internships—whether through word of mouth or quidance on how to use the Platform—they can begin building generational wealth and envision a financially secure future. The idea of helping others achieve these goals is both inspiring and motivating."

Ambassador Omar Villanueva was similarly impressed with CareerSpring's dedication to students who identify as FGLI and how our resources specifically catered to them. He quickly fell in love with the mission and knew he wanted to be a part of something that was incredibly special to him. When asked why he wanted to get involved, he recounted the day that he was offered a placement in the CareerSpring FORWARD Internship Program. Omar had applied and interviewed for the Program, and was awaiting the decision. During that time, he was encouraged to go to an in-person CareerSpring event where he reconnected with Advisor Kerry Griffin. Omar had met Kerry at a previous social summit hosted by Employer Partner MERGE. After such an impactful conversation at the event, Kerry and the CareerSpring team couldn't wait to share with Omar the news of his FORWARD internship offer at MERGE. "The most impactful part of that day which sticks with me is how a simple decision to take advantage of my resources and interact with CareerSpring led to such an amazing opportunity which I did not expect. I was beyond grateful and so excited because of what happened that day and what was to come."

Omar and Vanshika are just two of the important CareerSpring Ambassadors sharing our mission on campuses across the United States. Their passion for CareerSpring and connecting others to our resources will change the lives of FGLI students and graduates for years to come. Yasamin Mahallaty, CareerSpring's Senior Manager of Strategic Innovation shared, "Our College Ambassadors are a key component of CareerSpring's team. They not only spread the word about CareerSpring on their campuses through events and outreach, but also serve as consultants in our organization's strategy and future planning. We are fortunate to have such an incredible group of students!"

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2024 IN STORIES

# Bridging Classrooms to Careers: The CareerSpring FORWARD Program

















CareerSpring expanded its programming in a major way with the launch of our CareerSpring FORWARD Internship Program. This early career identification program was designed to help students gain hands-on experience in the summer after their first or second year in college. The program's focus was to ensure every participant could discover their strengths and interests, explore potential career options that align with their goals, and inspire confidence in their abilities as they prepare for future internships and full-time employment.

Jimmy Weng, a FORWARD Intern at Employer Partner BDO, reflected on his experience:



I met many people in different industries that I didn't know existed before. More importantly, I got to understand what firm culture truly meant. The people at BDO showed me a culture that was both open and encouraging... I would encourage all underrepresented students to take part, as it gave me a new perspective on the professional world."

CareerSpring worked with 25 Employer Partners across the nation, a mix of companies and non-profit organizations, to welcome 69 students to participate in the program in its inaugural year.

Steven Shill from BDO shared, "We were thrilled to be a part of such a fantastic program, providing internships to a bright group of students. They brought a fresh perspective, strong work ethic, and a genuine curiosity for learning. Engaging with early talent through programs like FORWARD is an investment in the future of our organization and industry."

We are so grateful to BDO and all of our Employer Partners who took the leap with CareerSpring as we expanded our programming. We know that bridging the gap from the classroom to the workplace for FGLI students plays a crucial role in their future employment, and the FORWARD Program ensured that each intern walked away with valuable work experience related to their industry of choice.

#### 100%

of Employer Partners that hosted FORWARD Interns in 2024 would recommend this Internship Program to other companies.

#### 989

of FORWARD Interns agree that they now feel more confident applying for future internships after completing this program.

#### **Top 3 Value-Adds for Employers:**

- Provided early talent exposure to their company or industry
- Contributed to their company's diversity and inclusivity initiatives
- Offered a new opportunity for employee engagement

# The Power of Our Network



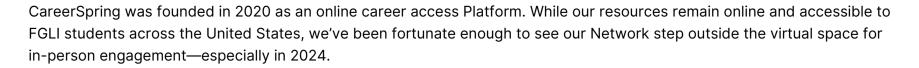












The power of CareerSpring's Network enabled a range of in-person experiences for Advisees. Events ranged from industry-specific information sessions with Manulife in Boston or Medidata in New York, to an interactive networking event in Los Angeles with the Women in Institutional Investments Network, a professional workshop day with Blue Cross Blue Shield Texas, or access to events such as Commodities People's Houston Energy Trading Conference.

Kent Kamanzi, an Advisee from Texas Southern University, shared that the professional workshop day with Blue Cross Blue Shield event "provided valuable insights into the industry, allowed me to connect with professionals, and helped me expand my career opportunities. The access to CareerSpring's resources and networking opportunities has been incredibly beneficial in navigating my career path."

Furthermore, in Atlanta, Boston, Chicago, and New York, CareerSpring hosted Network-focused receptions that brought together Employer and Education Partners, Advisors, Advisees, and both Regional and National Advisory Board Members. Seeing our Network come together in one room was incredible, and Partners heard first-hand the impact CareerSpring has had on the FGLI Advisees we support.

Ariana Lester from Employer Partner Horizon Media, shared:



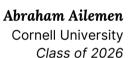
We had the privilege of attending the CareerSpring Network Reception [in New York City], and we were deeply impressed... The words shared by CareerSpring's President truly reflected a genuine passion for the cause, and it was clear that the program has built meaningful, lasting relationships with the students. The dedication to supporting the student's success was inspiring, and it left a lasting impact on us."

We were thrilled to see engagement with our local Networks reach a new level in 2024, and cannot wait to see that progress further as we continue to deepen and diversify meaningful career exposure for Advisees.

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2024 IN STORIES

# Turning Connections into Career Opportunities







Gian Luis Delgado CareerSpring Advisor since August 2020



#### 88 Influenced Hires in 2024

The power of our Network continues to grow beyond the direct placements facilitated by the CareerSpring Team. In 2024, our Job Placement Team started tracking 'influenced hires' who are Advisees that secured a career opportunity outside of our Employer Network postings—such as an Advisor connection, support from our Job Placement Team, a session with a Candidate Coach, or participation in our Lunch and Learn Series.

CareerSpring Advisee Abraham Ailemen is a first-generation college student at Cornell University who secured a life-changing internship at a global consulting firm with the support of CareerSpring. After learning about CareerSpring's resources through Education Partner Chicago Scholars' EMERGE Program, Abraham started attending Lunch & Learns and connecting with Advisors to help him reach his professional and personal goals. He shared that:



The personalized advice I have received from these industry professionals has been both encouraging and enlightening, leaving a lasting impression on my career trajectory."

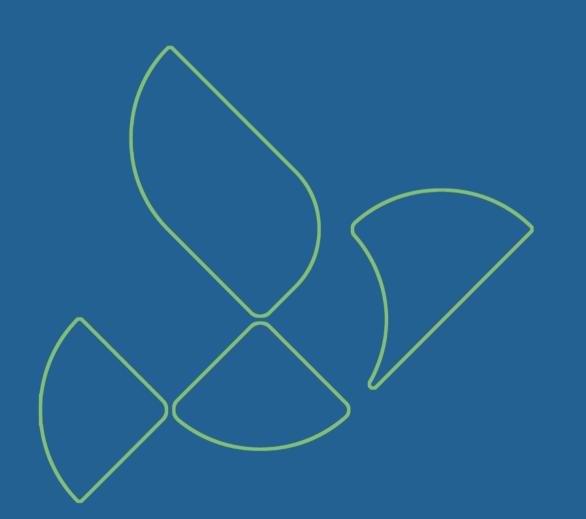
Abraham understood the importance of not applying to positions blindly, and that knowing someone connected to a company can make all the difference. When applying for an internship with West Monroe, he strategically sought out CareerSpring Advisors whose experiences aligned with the position and company. He eventually developed a strong rapport with Advisor Gian Luis Delgado, a former consultant at West Monroe who began volunteering with CareerSpring just two weeks after our Career Platform launched in 2020. Gian Luis shared, "Mentors changed the course of my professional career and I hope my journey resonates with first-generation students and all students seeking empathy with the challenges of starting your early career."

Both Gian Luis and Abraham were at important moments in their lives when they met. Abraham was an ambitious and motivated college student preparing for the final round interview with West Monroe, and Gian Luis was in full preparation mode to welcome a new addition to his family. Abraham was anxious and looking for guidance as he prepared for his final interview, and Gian Luis was there for him.

Abraham reflected that, "Gian Luis, who was to be a father the same week of my request, found time to sit with me to make sure I was ready for whatever hurdle my final interview presented. Today, I am beyond confident that my chat with Gian Luis was a paramount factor in securing the internship opportunity with West Monroe."

We know the success of our Advisees continues to inspire our Advisors, encouraging them to remain dedicated to making the time for networking and career conversations on our Platform. One conversation can change someone's life, and the power of relationships born through the CareerSpring Network is changing the lives of Advisees like Abraham every day.

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# Financials

#### 2024 FINANCIALS

## **Our Financials**

We believe that creating access to high-quality and meaningful employment shouldn't involve creating a financial burden for the FGLI students and graduates that we serve, nor should it be restricted to a select group. That's why, upon our founding, we pursued a service model that provides a **completely free resource** to students and student-serving organizations, as well as a revenue model that grows as more students are served. Put simply, our growth is achieved with minimal increase in operational costs. Through the cost-free scalability of our Platform, and the in-kind human and intellectual capital of our Network, we can sustain service to a growing number of FGLI students over a long period of time.

As CareerSpring's mission and presence expands, so does the exponential, long-term impact that we can deliver to the communities that we serve. Our success depends on growing partnerships through the investment of corporate leaders, foundations, and individuals who believe in providing FGLI students with access to career pathways that will advance economic mobility.

#### **Annual Cost Per Registered Advisee**

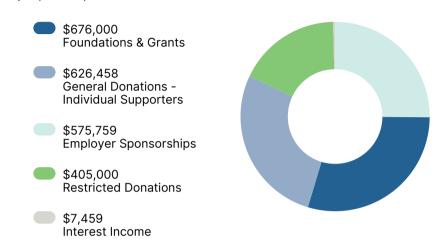
As CareerSpring grows, we **increase** our impact and financial leverage, while we **decrease** our cost per student user.

Target Cost: \$50 per Advisee

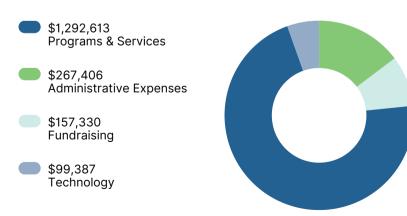


#### Revenue & Expenditures

## Total Revenue \$2,290,676



## Total Expenditures \$1,816,736





# An Investment in New Technology

In 2024, CareerSpring invested in new technology enhancements for our Career Platform.

Our updated Platform is powered by software that facilitates a more engaging and intuitive online experience for all of our users. In addition, our Career Platform's interface design ensures that every FGLI student we support can easily access the career resources we provide, develop important career skills, network with Advisors, and apply for opportunities from our Employer Network.

This is a transformational step forward in fulfilling our mission to ensure every FGLI student in the United States secures meaningful and high-quality employment.



# Special Thanks

















# To Our Partners,

Throughout 2024, we witnessed time and time again the importance of partnership and the impact we can make as our Network of allies grows.

We are so grateful for all of our Partners—colleges and universities, educational institutions, non-profit organizations, and companies of all sizes—whose commitment continues to fuel our mission and help us change the lives of so many FGLI students and graduates across the nation. Without you, our work would not be possible.

On behalf of the entire CareerSpring Network, thank you!

#### Innovate Sponsors - \$10,000+

# **Employer Sponsors**

Launch Leaders - \$50,000+







Empower Sponsors - \$25,000+











































Inspire Sponsors - \$5,000+

























## **Network Partners**

#### **Employer Partners**

Ally Financial America's Thrift Stores American Axle Manufacturing

Audacy

Baker School Extended Day

Barton Malow Beam Living Berlin Packaging

Big Data Energy Services

Bosch CDW

CenterPoint Energy Chicago Humanities CliftonLarsonAllen D Magazine Partners David Zwirner Gallerv

Dearborn Mid-West Company

DraftKings DWS

Engelhart CTP US LLC

Enterprise Mobility - Atlanta
Equity Lifestyle Properties

Equity Residential
Gen II Fund

Hadley School For the Blind

Heidrick & Struggles

Henry Ford Health System
Hollingsworth Logistics

Horizon Media Houston Ballet HUB International HungerRush

Huntington Bank

ICR IDFNTITI Income Research + Management

Informativ
Ingredion Inc.
Insmed
Insperity

Iron Galaxy Jebbit

Kinder Morgan Koch Foods L&S Mechanical

Ladder Up Lenovo

Lettuce Entertain You

Like Minds Communications

Liquidity Services
Macquarie Group

MD7 MERGE

Mobius Risk Group

MongoDB

Motorola Solutions Mundo Academy National Grid

NextGroup LLC

Nicor Gas

Northern Suburban Special Recreation

Association (NSSRA)
Northwestern Medicine

Ontellus

Patterson + Sheridan PCS Software

Plastipak

PricewaterhouseCoopers (PwC)

PROS

Public Prep Network

**RCP Advisors** 

RPA

RUSH University System for Health Salvation Army of Greater New York

Sedgwick

Service King Collision

Slalom

Small Steps Nurturing Center SMBC Nikko Securities, Inc. Strategic Staffing Solutions Sunnova Energy International Inc.

Surgical Notes

Television Academy Foundation

Texas Pride Disposal
The Energy Authority
The Entrepreneur CFO
The Farmlink Project
The Morton Arboretum

Thomas Safran & Associates TopLine Revenue Group

TriNet TZP Group Vitol Inc.

Warner Music Group Way Service, Ltd.

X Machina Capital Strategies

/AI

YMCA of Metropolitan Chicago

#### **Community Partners**

5Strong Scholarship Foundation

The Academy Group ACE Scholarships

Aim High

All Stars Project, Inc. A Place Called Home

Big Brothers Big Sisters - Lone Star

Black College Success
The Bonner Foundation

Boys & Girls Club of the Peninsula Boys Hope Girls Hope of Illinois

Braven National

Breakthrough Houston

BUILD

California Volunteers Fund - Corps to Career

CareerWise

Carolina Youth Coalition

Chicago Scholars
Collective Success

CollegeAIM

College Bound Opportunities

College Greenlight
College Match
College Possible
College Track

Collegiate 100 @ Clark Atlanta University

Communities in Schools Chicago Computer Science for All (CS4ALL)

Concept Schools

COTS

The Creative College Journey
CyberTexas Foundation

Daniel Murphy Scholarship Fund

Determined To Succeed: LA

DiscoverU

Dollars for Scholars Detroit Downtown Boxing Gym

Dream Duet

East LA Rising

East Palo Alto Academy Foundation

EdMobilizer

Elevate New York

Flevate Your Game

**EMERGE** 

Evanston Scholars First Graduate

FirstGenU at America Needs You

FLIP National Fulfillment Fund The Ganas Network Girls Who Invest

Gradulet

Green Halo Scholars Guadalupe Center

Hartnell Foundation K12 STEAM Program

HeadStart Fellowship

Hellenistic American Neighborhood Action Committee (HANAC)

High Jump Hope Chicago

Hope for Youth, Inc. (HYPE)

Horizons for Youth

Horizons Greens Farms Academy
I Have a Dream Foundation Milwaukee

Journey Forward Mentoring

Junior Achievement of Greater Boston

La La Land Foundation

LA Works

Leadership Brainery

Los Angeles Urban League Mercy Home For Boys and Girls

Metropolitan Golf Association
Michigan Hispanic Collaborative (MIHC)
Midtown Educational Foundation's Metro

Achievement Center Momentum Education

MOSTe

NextGen Talent

National Coalition of 100 Black Women, Inc.

Metropolitan Atlanta Chapter

New York University's Berkley Achievement Scholars Program and Breakthrough

Scholars Leadership Program

United for College Success
Upward Bound at Harvey Mudd College

Turning Dreams Into Goals

Urban Alliance

USC Neighborhood Academic Initiative

Oakland Promise

Peninsula Bridge

POE Scholarships

Progressive Pipeline

The Puksta Foundation

Rise Together Education

The Renaissance Foundation

St. George's Society of New York

St. Vincent & Sarah Fisher Center

The Steppingstone Foundation

Ready To Succeed

PelotonU

Prelude

Proiect Blue

Rise First

Rivet School

Row New York

Scholarship Plus

Seed House Project

Stevenson to College

TEAK Fellowship

UCI A VIP Scholars

Students Rising Above

ScholarShot

TA98

TechPACT

Proiect GRAD

One Million Degrees

Origami Works Foundation

The Valedictorian Project
Volunteers of America Texas

Waukegan to College Wentcher Foundation

Wesley Community Center

The Woods Project Year Up

Yleana Leadership Foundation

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# Network Partners

#### College & University Partners

Alliance University American International College Arrupe College of Lovola University Chicago California Lutheran University The Catholic University of America Chicano Latino Student Affairs, Claremont Colleges Concordia University Texas CSU Monterey Bay: Pay it Forward Scholars Dean College DePaul University Dominican University TRIO Student Support Services Elmhurst University

Hawai'i Pacific University Heartland Community College Houston Christian University Le Movne College Lovola University Chicago Mission College National Louis University New Jersev City University The New School Penn State University Pepperdine University Saint Mary's College Saint Xavier University Santa Clara University St. Francis College St. Mary's University

St. Thomas Aguinas College

Stephen F. Austin State University Touro University Trinity Christian College University of Cincinnati University of Dayton University of Houston University of Illinois Gies College of Business University of Miami University of Mount Saint Vincent University of Saint Mary University of South Florida University of St. Thomas University of Texas at Dallas University of Wisconsin Wichita State University

#### Secondary School Network Partners

Georgetown University Georgetown Scholars

Program

Georgia State University

Dominguez High School

**Equitas Academy Charter Schools** 

Association for the Advancement of Mexican Americans (AAMA) Alliance College-Ready Public Schools Boston Collegiate Charter School **Bright Star Schools Brooke Charter Schools** Chicago Jesuit Academy Chinquapin Prep Collegiate Academies Coney Island Prep Cristo Rev Network

**Excel Academy Charter Schools** Harmony Public Schools **IDEA Public Schools** Josephinum Academy of the Sacred Heart Noble Schools Northfield Mount Hermon School Skyview High School St. Ignatius School Strake Jesuit Uplift Education Young Women's Preparatory Network

#### 2024 CARFERSPRING NETWORK

# Our Philanthropic Supporters

We are extremely grateful for all of those who have made contributions of time, talent, and treasure to support our mission in 2024. Your generosity empowers us to expand opportunities, transform lives, and make a lasting impact on the FGLI students and graduates we serve. We are pleased to recognize those who have made a philanthropic contribution of \$5,000 and above in 2024.

#### Foundations + Grants

The Brown Foundation Deloitte Foundation Heavenston Foundation **Highland Street Foundation** Invest For Kids

Joseph Drown Foundation Michael & Susan Dell Foundation Michigan Hispanic Collaborative (MIHC) William Stamps Farish Fund

#### **Individual Donors**

#### \$100.000+

Posoli Family Foundation Mary & Greg Whalley

#### \$50.000+

Francis Dunleavy Lions View Investments Robert & Lynn Murphy Foundation John O'Shea

#### \$25.000+

Bob Brennan Gillian & Stuart Stalev Susan & Peter Tumminello

#### \$10.000+

Seth Berend Lisa & Geoffrey Dybas Kelly & John England Andrea Feingold Hilary & Scott Hill Los Angeles Investment Professionals on behalf of Women in Institutional Investments Network (WIIN) Kate McCormick & Champ Warren Anne & Rob Metzger

#### \$5.000+

Christopher Calger

Shana & Rick Walker

Patricia Dever

Julie & William Diehl Andrew Dodson Courtney & Rob Feingold Catherine Flax-Kosecki Jeff Frase Paul Gannon Mary Jo & Claude Guinchard Patty & Neil Kallmever Allison & Stephen Lewis Jennifer & Mike McGill Joanne & Greg Piper Liz & Joe Rae Kathryne & Kevin Reeves Kim & Adam Siegel State Farm Insurance

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# Our Team

As of 12/31/2024

#### Kaitlyn 'Kati' Abdul

Career Platform Manager

#### Eliane Abou-Assi

Regional Program Manager, New York

#### **Abby Adams**

Regional Program Manager, Los Angeles

#### **Eudora Anyagafu**

Job Placement Coordinator

#### Xiomara Alzate

Regional Program Coordinator

#### **ShaJra Austin**

National Director of Partner Engagement

#### Laura Duelm

Senior Manager of Job Placement

#### **Patrick Durgin**

Regional Program Manager, Boston

#### **Margaret Falter**

Regional Program Manager, Chicago

#### **Kate Hurlock**

Job Placement Manager

#### Michael Khoury

Regional Program Manager, Detroit

#### Yasamin 'Yasi' Mahallaty

Senior Manager of Strategic Innovation

#### Kris McGee

Regional Program Manager, Houston

#### **Monica Piquet-Rodriguez**

Strategy Consultant

#### **Paul Posoli**

Founder & President\*

#### **Gretchen Richter**

Senior Manager of Business Development

#### **Martin Rincon**

Job Placement Manager

#### Rebeca Salas

Operations Manager

#### **Kathy Schwarzbach**

Senior Manager of Finance & Human Resources

#### **Bonnie Shapiro**

Career Platform Manager

#### Loucha Simon-François

Regional Program Manager, Atlanta

#### Carmen Stockberger

Regional Program Manager, Bay Area

#### **Sophia Stoller**

Regional Program Manager, Dallas

#### **Caitlin Weber**

Job Placement & Legal Consultant

#### Michelle Zheng

Marketing & Communications Coordinator

\*Pro bono

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Board Chairs listed in blue

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Clint Marchese, Principal, PSG
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Derrick Stephens, Founder & Chief Sales Officer, CBH Consulting
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Jennifer Wilson, Partner & Global Co-Head, Heidrick & Struggles

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# Our CareerSpring Boards

Board Chairs listed in blue

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Diane Antishin, VP of HR & Chief Diversity Officer, DTE Energy

JoAnn Chavez, VP & CLO, DTE Energy

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Dennis Hatchett, CEO, Vessel Group
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Catherine Susko, Director, Henry Ford Health System

Claudine Lussier, VP of Human Resources, The Sterling Group
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Aylen Mayton, Human Resources Business Partner, American Welding &
Gas/Coastal Welding Supply
Daisy Morales, Principal Consultant, AAMA
Marvin Pierre. Executive Director. Eight Million Stories

Greg Piper, CEO, Red Mountain Ventures LLC

Gretchen Richter, Senior Manager of Business Development, CareerSpring

Rayne Rouce, Physician, Texas Children's Hospital & Baylor College of Medicine

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Fleur Callender, Principal Account Manager, Customer Account
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Steven Cohen, Award-Winning Product & Media Executive

Anastasia Crosswhite, Consultant, Spencer Stuart

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# Our CareerSpring Boards

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Isaiah Culpepper, Intensive Care Registered Nurse, Harris Health
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Adoree Deltoro, Austin Community College graduate LaMaya Davis, University of Miami graduate Amy Garcia, University of Houston graduate Janneicia Harrison, Loyola University graduate Toby Irenshtain, Vanderbilt University graduate Rason Irvin, Adobe Product Manager Juan Juarez, Senior Business Development Analyst, Cooper Machinery Services

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Rebeca Salas, Operations Manager, CareerSpring
Mihir Shroff, Private Equity Associate, H.I.G. Capital
Sylvester Washington, Product Support Specialist, Medline
Haoxi Wang, High Yield Analyst, Barings
Yesenia Zetino, Loyola University, Chicago graduate





















# Thank you!

HERE'S TO ANOTHER YEAR
OF EMPOWERING THE NEXT
GENERATION OF TALENT