

# 2022

An annual report of our career access mission



CareerSpring's mission is to unlock the employment potential of first generation and/or low income (FGLI) college students by providing career information, social capital, and job placement services.



## **TABLE OF CONTENTS**

A Message from our Founder.....Page 4 2022: In Numbers....Page 5 2022: In Stories....Page 8 2022: Financials....Page 19 Special Thanks....Page 22





## A MESSAGE FROM OUR FOUNDER

Dear Friends,

On behalf of the entire CareerSpring team, I want to thank you for your support and partnership in 2022. Together, we reached many meaningful milestones with almost 200 Partners, 10,000 users, and 1,000 consultations on the CareerSpring Platform. Our theme for this Annual Report is '*LIFT*.' As you'll read in the following stories, our career access mission is flourishing, and our Network is providing an extraordinary *LIFT* to the thousands of students who have entrusted us to support their career journey.

While we expected our Advisees to benefit from their interactions with Advisors, it's been deeply inspiring to witness the positive impact that our Advisees are also having on Advisors and Employers. This mutual benefit is what we envisioned when we launched CareerSpring, but we never imagined that it would materialize so soon and in so many special ways.

With our early success, it's also exciting to think about what's possible. In 2023, we intend to double our users, consultations, and placements. We can't accomplish those goals without the support of our volunteers and Partners, so please continue to find ways to expand your engagement with CareerSpring.

We have a clear opportunity and plan to change the world together. Thank you for your partnership in the CareerSpring Network.

With gratitude and optimism,

Paul Posoli Founder

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# 2022 in Numbers OUR GROWTH

#### / Major Cities

Atlanta Boston Chicago Dallas Houston New York <mark>San Francisco</mark>

### **193** Network Partners

A collective of individuals and organizations who participate in CareerSpring's mission because they believe that FGLI students have the preparation, perseverance, and personal life experiences that can enrich America's labor market.

~46% increase

## 9,773 Students

#### 6,209 Advisees | 3,564 Webinar Users

FGLI high school and college students. Students join the Network to receive information, advice, access to social capital, and job placement services.

~185% increase

## 78

#### **Employer Partners & Sponsors**

Large and small companies across a wide range of industries who seek opportunities for deeper social impact and diverse talent recruitment. These Partners provide job opportunities, as well as recruit employees to become volunteers (Advisors). In addition to these contributions, Sponsors provide charitable financial support for CareerSpring's mission.

~63% increase

## 14

#### Secondary School Networks

Private, charter, and public high schools that educate a majority of FGLI students. These Partners join the Network to educate students through CareerSpring's Video Library, as well recruit students to join CareerSpring (as Advisees) once they matriculate into college.

## 1,020 Volunteers

Real-world professionals across a wide range of industries and job functions who are interested in donating their time, talent, and experience to support FGLI students. These Network members serve as Advisors on the Career Platform.

~40% increase

## **31** Colleges & Universities

Two- and four-year institutions with large numbers of FGLI students, and a desire to enhance career services. These Partners join the Network to recruit students (as Advisees), as well as alumni (as volunteer Advisors) to join CareerSpring.

~120% increase

## 70

#### **Community Organizations**

Not-for-profit groups that provide services for or within communities with large numbers of FGLI students. These Partners join the Network to recruit students (as Advisees), as well as alumni (as volunteer Advisors) to join CareerSpring. They also provide job opportunities within the nonprofit and social services sector.

~100% increase



#### 2022 in Numbers

## **OUR CAREER** ACCESS MODEL

## JOB PLACEMENT SERVICES

#### **489 Job Postings**

Accessible to all Advisees via the Career Platform's Jobs page.

#### 2,867 Job Applications Received

All resumes submitted were reviewed by CareerSpring's Job Placement Team and considered for referral to the next step in an employer's hiring process or remediation for resume improvement via CareerSpring's services.



#### **50% Referral Rate**

The % of job postings for which one or more CareerSpring Advisees were submitted to the employer for hiring consideration.

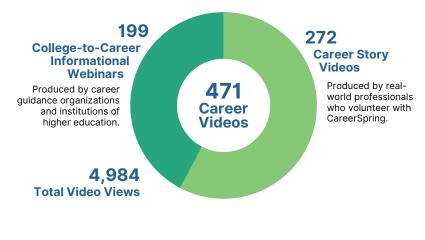


#### 116 Job, Internship & Program Placements

The # of times an Advisee acquired a high-quality job, internship, or career program acceptance within CareerSpring's Employer Network.

## CAREER VIDEO LIBRARY

Our Career Video Library is accessible to almost 10K student users on our Career Platform.



#### CONSULTATION SERVICES

## 688 Complete Consultations

1-on-1 live video meetings during which Advisees and Advisors connected for 30 -60 minutes of networking and advising



#### **Top 3 Most Common Consultation Topics Requested by Advisees**



Making the Most of Your Time in School

**#3** How to Prepare a Resume & Cover Letter



% of Advisees that report having received helpful advice from an Advisor, through a one-on-one consultation\*

\*December 2022 Advisee Survey







## 2022: In Stories UNLOCKED FAMILY POTENTIAL

When a person represents the first generation in their family to graduate from college, they not only achieve an incredible personal milestone, but they also set a new precedent of success for their entire family. In 2022, CareerSpring realized how true this is when three Advisees from the Salas Family acquired career-transforming opportunities through its Network. Encouraged and inspired by Rebeca Salas, first generation graduate of Bryn Mawr College and CareerSpring's Operations Manager, two of Rebeca's younger siblings successfully acquired positions with one of CareerSpring's Employer Partners - Mobius Risk Group. Paola became a full-time Trade Support & Settlements Analyst after graduating from the University of Houston Downtown, while Eduardo held an IT Internship the summer between his junior and senior year. And, as if that wasn't enough Salas success, Nestor - a first-cousin of the Salas siblings - also landed a Private Equity Internship with Milton Street Company, another participating Employer Partner. **Within months of actively seeking opportunities through CareerSpring, an entire generation of the Salas family reached new personal and professional heights.** As you can imagine... their family could not be more proud. We couldn't either!

## 66

Working at Mobius has been an amazing privilege because the company culture is so welcoming and family-oriented. I'm extremely grateful to have found this job right out of college as I begin my career because I have had the opportunity to learn so much from my coworkers already and it makes me feel excited to grow with the company.

- Paola Salas, CareerSpring Advisee

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## 2022: In Stories A SCHOLARSHIP GIFT FOR GROWING PROFESSIONALS

As the saying goes, achieving is about believing. But believing is more plausible when we have the resources with which to achieve. That's why 'believing' can be both an opportunity and a challenge for first generation and/or low-income (FGLI) college students. At CareerSpring, our goal is to help FGLI students believe in their career dreams with confidence. That's why we were elated when the Deloitte Foundation provided funding in early Spring of 2022 for a scholarship opportunity for CareerSpring's Network. With a conviction to support the educational advancement of FGLI college students, the scholarships are assisting racially or ethnically diverse college/university students majoring in accounting, business, or STEM-related fields. "The Deloitte Foundation is committed to accelerating innovation and equity in education to build pathways to opportunity for the workforce of tomorrow," said John England, Partner, Deloitte & Touche LLP. "This scholarship aims to help fuel greater racial and ethnic diversity in professional services and generate more opportunities and career pathways for the next generation of diverse business leaders."

After receiving and vetting over 100 applications, **CareerSpring** awarded 14 college juniors and seniors with \$2,500 scholarships. This was an unprecedented opportunity for CareerSpring, as an organization, and a powerful dose of confidence for each recipient!



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Hello Mrs. Duelm,

Thank you so much. The last day to pay for my summer class is next Tuesday. I was about to pay with my credit card despite the fees charged by the school on credit cards, but now I can pay with my little savings, knowing it won't hurt me financially since I will get my CareerSpring scholarship in a few weeks. I am beyond happy."

> - Email from Jesimielle Nyabeye, 2022 Deloitte Foundation CareerSpring Scholar, to CareerSpring Staff







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... Hearing your experiences within wealth management sparked a light in me and made me realize what I wanted to do with my life... It was as if you made me realize what one of my callings is."

> - Chrislord Pierre, CareerSpring Advisee in a thank you letter to CareerSpring Advisor, Champ Warren

## 2022: In Stories CONVERSATIONS THAT CHANGED EVERYTHING

On one side of our Career Platform, there are young minds filled with career aspirations, hopes, and questions. On the other side, there are professionals who have gained wisdom and confidence through career experience. Therein lies the power of what's possible when Advisees meet Advisors in live video conferences, also known as "consultations." Ranging from 30-60 minutes, Advisees can request a discrete topic of interest, such as 'Transitioning from School to Work,' or a general 'Career Conversation' when they initiate a consultation booking process. Regardless of the topic, Advisees take a courageous step when they meet with an Advisor. Doing so is the start to a new professional connection, and a formative exchange of questions and answers. That's why we're excited to celebrate the 600+ consultations that took place between Advisees and Advisors in 2022. Some of them, such as the conversation between Chrislord (a Finance major from Bentley University) and Champ (a Managing Director & Private Wealth Advisor with Merrill Private Wealth Management), were conversations that changed everything.

Chrislord credits his 10+ consultations with CareerSpring Advisors with helping him land a 2022 summer internship at JP Morgan Chase. 97% of Advisees that completed a one-on-one consultation in 2022, reported that they gained helpful advice from an Advisor.



## 2022: In Stories THE 100TH

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There are lots of steps that lead up to the words "You're hired." Students need to know and understand their options. They need confidence and connections to navigate a search process. They need coaching to submit a solid resume and nail an interview. That's why, when CareerSpring launched, we built a Platform that could provide not only job placement services, but also career information and advice. We also implemented a job Candidate Coaching program with experienced HR professionals and provided a Toolkit with resources for job applicants. Every step involved in providing this support system leads to one end-goal: high-quality jobs and internships for FGLI talent. That's why **June 7th of 2022 was a memorable day for CareerSpring: we hit our 100th placement**. It was both exciting and humbling. We had done so much and learned so much. In the process, CareerSpring Advisees landed opportunities that could catalyze or transform their career. And Employers gained employees and interns that could enrich their teams. The benefits were clearly mutual. We were just the lucky brokers – a role we aspire to fill for another 750 placements over the next two years.

"Through CareerSpring's Network, I was able to intern at KF Partners, an investment management firm that exposed me to the sector of the financial world I never thought I had access to."

-Steve Palacios, CareerSpring Advisee & (former) Investment Research Intern with KF Partners

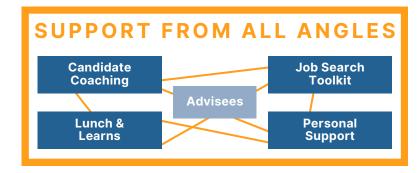
#### **100 JOB PLACEMENTS** -0--0--0- $\backslash$ 0 -0--0--0--0--0------0--0--0--0--0--0--0--0--0--0--0--0--0--0-------0--0--0--0--0---0--0-Patrick Serna, Civil ngineering Internship with CONSOR



#### 2022: In Stories

## ACCEPTANCE IN THE FACE OF REJECTION

Rejection can shake anyone's confidence. For FGLI students and young professionals, lower confidence can quickly result in "downgraded" career aspirations... the long-term consequence of which could be under-employment. There are no easy answers or quick fixes for managing the fallout of failed job acquisition efforts. There is, however, a deep commitment we can make - as a community - to support FGLI students through the trials and tribulations of launching a career. At CareerSpring, we've made this commitment. When one of our 2022 Advisees expressed his appreciation for CareerSpring, despite an internship rejection notice we sent him, we celebrated. Not because he was rejected, of course, but because it was an indicator to us that CareerSpring Advisees feel accepted and supported, even when they don't land the opportunity they were hoping for. This is career access in a different form. It's not information. It's not networking. It's advocacy. It's knowing that CareerSpring is a Network that's "got your back."





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CareerSpring is still my favorite source for job searching. It's more beneficial to me than Indeed and others. I appreciate your help and I look forward to working with you in the future."

 Miguel Jimenez, CareerSpring Advisee in an email to CareerSpring staff after receiving news of an internship rejection



**34%** of CareerSpring Advisors are **FGLI** professionals & represent over **100 unique roles** from dozens of industries.



Lucy M. Lopez International Lawyer

Dr. Richard Harris Podcaster, Health Technology Innovator & Investor





Krish Patel Biology Teacher Turned Business Consultant

**Leslie Mikus** Vice President Talent Leader



## 2022: In Stories A TON OF WISE MINDS

Career access isn't possible without access to professional connections who have realized their own successful careers. That's why, since its inception, CareerSpring set out to build a Network of real-world professionals from a wide range of industries to serve as Advisors on its Career Platform. What first began as ten or twenty of our founding Board members and staff grew to hundreds of willing volunteers across the organization's founding labor markets - Chicago, Houston, and New York. And so, over the last two and a half years, CareerSpring's Advisor Network has continued to grow... one new Advisor at a time. Some of them are passionate about proposing new ideas, while others are determined to help students avoid old mistakes. Regardless, all of them are ready and willing to connect with FGLI Advisees, which is a hallmark of our Advisor Network: intentionality. In 2022, we reached 1,000 Advisors, and with that milestone we celebrate an immeasurable benefit we can offer a growing number of students across America: real access to diverse social capital.

"I had a wonderful conversation with Grace, she's doing a fantastic job and it's clear that she's on the right path! She asked thoughtful questions, was well-prepared, and quickly followed up to connect via LinkedIn and expand her network. I always leave these conversations so energized and inspired; volunteering with CareerSpring and seeing the caliber of talent associated with this organization is such a privilege."

-Leslie Mikus, VP Talent Leader - MERGE & CareerSpring Advisor, after a consultation she had with a CareerSpring Advisee



## 2022: In Stories LEARNING. TOGETHER.

In a labor market that is rapidly evolving, the diverse, equitable, and inclusive workplace isn't an elusive ideal... Instead, it is a practical priority for successful talent recruitment and retention. As a "bridge builder" between FGLI college graduates and employers across the country, CareerSpring is uniquely positioned to help companies deepen their commitment to creating work environments that support FGLI professionals. That's why, **in September of 2022, we hosted our first DEI-professional development opportunity for our entire Employer Network**. The webinar was led by Wall Street Journal bestselling author Gorick Ng, who unpacked how FGLI professionals can experience emotional, social, and intellectual growing pains as they learn the unspoken rules behind performance and growth in the workplace. The almost 60 Employer representatives in attendance – many of whom were HR and talent managers – walked away with practical tips for helping FGLI professionals feel valued. The collective learning was so great that we plan to continue a DEI-focused professional development series moving forward.

The CareerSpring seminar I attended did a fantastic job of highlighting the importance of mentorship for diverse, first generation professionals from underserved communities. One of my biggest takeaways was that representation matters to first generation talent, so they can see themselves and their bright futures within a company. There is so much opportunity for senior leaders to guide them. This is something CIBC is committed to as a proud sponsor of CareerSpring!"

> - Mona Asra, MBA Associate Managing Director, Inclusion and Diversity, CIBC



#### Why hire a first-gen?

1	They've been through a lot	$\rightarrow$	and so have grit.
	They've grown up having to lot with not a lot at all	do a 🛛 🛶	and so are resourceful.
	They've had to figure things on their own	out 👝	and are good with ambiguity.
	They're likely underrepreser in your organization	nted	and can help your workforce better reflect your clients.
GORICK.com			2022 - Annual Report   Page 1



#### 2022: In Stories

## PUSHING PLAY ON WHAT'S POSSIBLE

Many of us remember career days. They were intriguing and informative, but also short-lived. Professionals divulged everything you ever wanted to know about what it would take to stand in their shoes, but the facts that you retained beyond lunch were limited in number. Or perhaps you didn't retain anything because the careers represented weren't of much interest. These are the understandable downsides of in-person career education events that our Platform's online Video Library is designed to remedy. With more than 450 career videos, it's hard for students not to find at least one (or twenty!) clips that get their wheels turning. Access requires only a simple login and several clicks through the Library's search features. There's no live speaker to recruit or volunteer logistics to coordinate. There are only students' curiosities and questions, and hundreds of online career stories to answer them. The beauty of this resource was evident when our Platform logged over 2,000 video views in October of 2022. Behind each view a student engaged in his or her career path in a new and exciting way!

"OneGoal can't thank CareerSpring enough for helping us execute on our vision to create a virtual career shadowing curricular experience where high school Fellows explore CareerSpring's video library based on top career clusters, reflecting on personal interests, skills, and earning potential."

> - Tamika Nicole Ball, Senior Director of Learning Design District Partnership Program Team, One Goal

There are more than 100 professions represented in our Career

Video Library.





Dr. Eva Boldridge **Prosthodontist &** Maxillofacial Prosthodontist

Prosthodontist & Maxillofacial Prosthodontist

Alles 1 20 courses + 2 likes

Lee Charles Meeting, Planning & Hospitality Specialist



Meeting, Planning, and Hospitality Specialist



**Kyle Smith Digital Marketing** Manager

Digital Marketing Manager Video 1 80 views + 8 likes

**Evelyn Hidalgo** 

Sales Manager



University Sales Manager 27 views + 11mm



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Just heard from Jacqueline that she was accepted to PA school!!! So proud of her. She was so open to all the application advice given, from her personal statement essay to practice interviews."

Dr. Darlene Makulski, CareerSpring Advisor
 & Medical Doctor/Assistant Professor
 at Baylor College of Medicine



## 2022: In Stories SHARING STUDENTS' JOY

Advisors experience genuine reward when Advisees say things like, "Thank you so much for your advice!" or "You really made me feel more confident." That reward is amplified when Advisees go on to achieve the career milestones that were once a topic of conversation. When they... land that job, complete that internship, or get accepted into that graduate program... Advisors share the joy of these achievements. One such instance of shared joy was abundant this past December when Jackie Martinez, an FGLI college graduate from Texas Tech University, shared the news of her acceptance into the Master of Physician Assistant Studies Program at the University of Texas Health Science Center at San Antonio, with the CareerSpring Advisors she was fortunate enough to **meet.** This culminating moment transpired less than one year after Jackie joined the Career Platform. During that time, she had nine consultations with Advisors from the healthcare field and gained the opportunity to shadow one of them - Dr. Mary Nell Suell, a physician who ultimately supported Jackie with a letter of recommendation. While these supports were only supplements to Jackie's years of academic preparation, our Advisors are overwhelmed with joy in knowing that they helped to unlock Jackie's potential and future.

## 2022: In Stories A MAJOR BOOST IN CAPACITY

When CareerSpring launched in August of 2020, its team consisted of three individuals, including the Founder. As with many startups, this humble team embraced the charge to build an operation from scratch, knowing very well that - if it was built effectively - it would eventually demand and attract more human resources. And so, it has transpired... with **the second half of 2022 marking CareerSpring's most significant increase in human capital**. In Job Placement we more than doubled capacity, with the onboarding of a National Director of Job Placement, a second Job Placement Manager, and a committed Job Placement Assistant. To further our work in CareerSpring regions, we hired four new Regional Program Managers for Atlanta, Boston, New York, and San Francisco. We launched an entirely new functional team to support the user experience on our Career Platform, with the acquisition of a dedicated Career Platform Manager. In addition to new hires, several veteran staff members transitioned into new roles, including our Regional Program Manager for Texas and Career Platform Coordinator. By 2022's end, Team CareerSpring consisted of 17 members, marking unprecedented infrastructure for realizing our mission.

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As a first generation graduate myself, everything I heard about the CareerSpring mission and vision resonated with me. It's been an honor to join a team of like-minded professionals who lead with their hearts and keep our Advisees top of mind every day. I am confident that we're poised for even more success, and I look forward to the celebrations to come."

- ShaJra Austin National Director of Job Placement, CareerSpring



2020 7 Staff Members

2022 18 Staff Members | 4 Functional Teams





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Central Operations Team Job Placement Team

Career Platform Team Regional Program Team







## 2022: Our Financials OUR FINANCIAL MODEL: PURPOSE-DRIVEN & SCALABLE

Creating access to high-quality employment shouldn't involve creating financial burden for those that we serve, nor should it be restricted to a select group. That's why, at CareerSpring, we've pursued a service model that presents zero cost to students and student-serving organizations, and a revenue model that can grow as more students are served. Simply put, our purpose is to serve as many FGLI students as possible and our financial model is engineered to sustain that purpose over a long period of time.



## PURPOSE DRIVEN

#### ACCESS

CareerSpring presents zero cost to students and our education or community partners.

#### EFFICIENCY

CareerSpring pursues financial, human, intellectual, and technological capital that present the best value for overcoming challenges and seizing opportunities to create career access.

#### RELEVANCE

CareerSpring invests in solutions that provide the most relevant support for first generation students.

#### SCALE

CareerSpring is designed to serve more students, while sustaining quality and efficiency.

As we grow, we **increase** our impact & financial leverage while we **decrease** our cost per student.

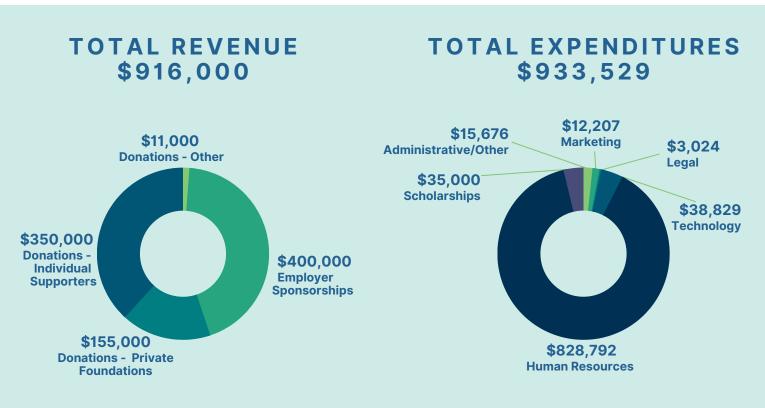
## SCALABLE

As our operations increase in size, we gain a larger supply of first generation talent which better positions us to meet employers' talent sourcing needs, thus recruit and retain more Employer Sponsors (revenue). Yet, we incur minimal increase in operational costs, given the accessibility of the Platform and the in-kind human and intellectual capital of the Network.



## 2022: Our Financials REVENUE & EXPENDITURES

With a sharp focus on acquiring the financial capital, human talent, and technological capacity we need to offer high-quality career access solutions, 2022 proved to be a successful financial year for CareerSpring. Our efforts to secure more philanthropic support from private foundations and individuals yielded over a 300% increase in those combined revenue streams. In addition, with the acquisition of more Employer Sponsors, our sponsorship revenue increased by 20%. Meanwhile, expenditures were carefully managed and entailed predominantly critical investments in human resources to support our operational growth, in addition to the technological maintenance of our online Career Platform. As a result of this financial success, we are better positioned to provide more employers with access to diverse talent, and to secure new employer sponsors in the future. With this sustainable and scalable business model in full swing, we look forward to a future of greater impact on more FGLI students.







# S P E C I A L T H A N K S



## 2022 CareerSpring Network EMPLOYER SPONSORS

\*Employer Partners who also provided a minimum of \$5K in charitable financial support





# 2022 CareerSpring Network **NETWORK PARTNERS**

#### **EMPLOYER PARTNERS\***

\*Employer Partners who also provided up to \$5K of charitable financial support

Alight Audubon Society\* Bain & Co Bank of America Big Data Energy Services Cantaloupe Inc. CDW Elloree Talent Equity Lifestyle Properties Equity Residential Gen II Fund Glassdoor Goodway Technologies\* HUB International

- HungerRush\* Income Research + Management Ingredion Jebbit Kearney Kinder Morgan Liquidity Services Medline MERGE Millennium Trust Company Mobius Risk Group Northern Suburban Special Recreation Association (NSSRA)
- Ontellus PCS Software Pierpont Communications R.L. Harkins Service King Collision Surgical Notes The TZP Group Texas Pride Disposal University Federal Credit Union UTHealth Vitol X Machina Capital Strategies

#### **COLLEGES & UNIVERSITIES**

- Arrupe College Concordia University Texas Dean College DePaul University Elmhurst University Georgetown University – Georgetown Scholars Program Georgia State University Hawaii Pacific University Houston Christian University National Louis University Nyack College
- New Jersey City University Penn State University – Smeal College of Business Pepperdine University Saint Xavier University Santa Clara University St. Francis College St. Mary's University of San Antonio St. Thomas Aquinas College Stephen F. Austin University Texas A & M University – Commerce
- The Catholic University of America The College of Mount Saint Vincent University of Cincinnati University of Dayton University of Houston University of Illinois University of Miami University of St. Thomas University of Texas at Dallas University of Wisconsin



# 2022 CareerSpring Network **NETWORK PARTNERS**

#### SECONDARY SCHOOL NETWORKS

Association for the Advancement of Mexican Americans (AAMA) Brooke Charter Schools Brunswick School Chicago Jesuit Academy Chinquapin Prep Collegiate Academies Coney Island Prep Cristo Rey Network Excel Academy Charter Schools

FMFRGF

#### **COMMUNITY ORGANIZATIONS**

100 Black Men of South Metro Atlanta, Inc. ACE Scholarships America Needs You National American Assoc. of Black Engineers Ampersand **Beyond Sports Big Brothers Big Sisters Lone Star** Black Girls Do Engineer Braven Breakthrough Houston CareerWise Chicago Scholars **Collective Success College Bound Opportunities College** Possible Collegiate 100 at Clark Atlanta Univ. Communities in Schools-Chicago Computer Science for All (CS4ALL) CyberTexas Foundation Daniel Murphy Scholarship Fund DiscoverU Dream East Palo Alto Academy Foundation Flevate New York

**Evanston Scholars** FI IP National Fulfillment Fund Future Map Genesys Works Gradulet Green Halo Scholars Guadalupe Center Hellenistic American Neighborhood Action Committee High Jump Hope Chicago Horizons for Youth I Have a Dream Foundation Milwaukee Ladder Up Mercy Home for Boys and Girls Metropolitan Golf Association Michigan Hispanic Collaborative Momentum Education Nat'l Partnership for Education Access Next Gen Talent Oakland Promise

Harmony Public Schools IDEA Public Schools KIPP Texas Noble Charter Schools Strake Jesuit

OneGoal Origami Works Foundation POE Scholarships **Progressive Pipeline** Project GRAD Reach at Regis High School **Rise Together Education** Schuler Scholar Program Sixup **TA98** TechPACT The Academy Group The Creative College Journey The GANAS Network The Long Island Caddie Scholarship Fund The TEAK Fellowship The Westchester Caddie Scholarship Fund The Woods Project United for College Success Urban Alliance Waukegan to College Year Up Yleana Leadership Foundation



## 2022 CareerSpring Network OUR PHILANTHROPIC SUPPORTERS

#### **EMPLOYER SPONSORS**

Listed on page 23

#### **PRIVATE FOUNDATIONS & MAJOR DONORS**

AITEC Gives Back Deloitte Foundation The Brown Foundation The Highland Street Foundation Mr. John Oshea The Lynch Foundation Paul & Joy Posoli The Powell Foundation

#### **INDIVIDUAL SUPPORTERS**

Stephanie Arias & Dominique McKoy Rebecca Bendel Rachel Bishop Matthew Cannata Bill Cartwright Gregory Colegrove Makhissa Damba Barbara Deskey Geoffrey & Lisa Dybas John & Kelly England Rob & Courtney Feingold Catherine Flax-Kosecki Edmund Ingalls Julian Lute Marty & Darlene Makulski Aileen & Andy McCormick Rob & Anne Metzger Deborah D.E.E.P. Mouton Molly Johnson Robert Nuccio Kevin & Kathryne Reeves Mark Riordan Jameson Rothmann Robin Rueter Sarah Spencer Peter & Susan Tumminello Champ Warren & Kate McCormick



## 2022 CareerSpring Network



Kaitlyn Abdul Career Platform Coordinator



Eliane Abou-Assi Regional Program Manager, New York City



ShaJra Austin National Director of Job Placement



Laura Duelm Job Placement Manager



Patrick Durgin Regional Program Manager - Boston



Monica Piquet-Rodriguez Director of Strategic Initiatives



Margaret Falter Regional Program Manager, Chicago/Midwest



Claire Fletcher Writer



Yasamin Mahallaty Regional Expansion Launch Manager



Aileen McCormick National Account Strategist \*PB



Paul Posoli Founder \*PB



Gretchen Richter Regional Program Manager, Texas



Loucha Simon-Francois Regional Program Manager, Atlanta



Martin Rincon Job Placement Manager



Carmen Stockberger Regional Program Manager, Bay Area



Rebeca Salas Operations Manager



Caitlin Weber Job Placement Support & Legal Consultant



Bonnie Shapiro Career Platform Manager

\*PB – Pro Bono



## 2022 CareerSpring Network CAREERSPRING BOARDS

#### CAREERSPRING'S NATIONAL BOARD

Stephanie Arias, Vice President of College Initiatives, Cristo Rey Network
Bill Cartwright, Director of University Initiatives, University of San Francisco/Former NBA Player & Head Coach
John England, Senior Partner, Deloitte
Catherine Flax, President of Private Markets, X Machina Capital Strategies
Aileen McCormick, Retired Healthcare Executive
Rob Metzger, Clinical Associate Professor, University of Illinois Gies College of Business
Deborah Mouton, Writer, Educator, Activist and Houston Poet Laureate Emeritus
Paul Posoli, Founder & President, CareerSpring
Kevin Reeves, Vice President, BP Energy Company
Peter Tumminello, Retired Energy Executive
Champ Warren, Managing Director, Merrill Lynch

## REGIONAL ADVISORY BOARDS

#### ATLANTA

Charles B. Crawford, CEO, Hyperion Bank Barbara Deskey, Managing Director, CRA | Admired Leadership Mark De St. Aubin, Partner, Smith, Gambrell and Russell Megan Duffy, Partner, Ernst and Young Anthony Flynn, Founder, The Amazing CEO Bill Garrett, Director of Development, Cristo Rey National Greg Hagood, Senior Managing Director, SOLIC Capital Advisors

#### BOSTON

 Todd Boudreau, Founding Partner, ACL Capital Partners, LLC
 Rob Feingold, Lecturer, UMass Amherst, Isenberg School of Management
 Mike Labelle, EVP, Chief Financial Officer & Treasurer, BXP
 Clint Marchese, Principal, PSG
 Fred Murray, Director, Global Sales, KORSCH AG

Gorick Ng, Author and FGLI Career Advisor, Harvard University

#### **CHICAGO**

Stephanie Arias, Vice President of College Initiatives, Cristo Rey Network

Naveed Bandukwala, Consultant, Egon Zehnder

J'ai Brown, HR Director, HUB International

Guy Caprio, Staff Therapist, Loyola University Chicago

Daniel Chavez, Partner, PricewaterhouseCoopers

Geoff Dybas, Executive Managing Director, Duff and Phelps Investment Management

Alyse Faour, Asst. Director of Alumni Relations & Development The Chicago School of Professional Psychology



David Metcalf, Leadership & Strategy Consultant, Spencer Stuart Camille Naughton, President, Cristo Rey Atlanta Jesuit HS Steve Newby, CEO, Sunshine Solar Wade Rakes, President & CEO, Centene Corporation David Slovensky, SVP, General Counsel, Southern Company Gas Dan Smith, President, First Community Mortgage

 Liz Rae, Former SVP, Global Human Resources, Waters Corporation
 Mike Ryan, VP, Specialty Claims & Major Case Unit, Hanover Insurance Group
 Ginette Saimprevil, Executive Director, Bottom Line Massachusetts
 Rob Stephenson, CEO, Thrive Networks, Inc.
 Michael Tamasi, Owner & CEO, AccuRounds
 Jeff Thielman, President & CEO, International Institute of New England

#### Kerry Griffin, Chief Talent Officer, MERGE

 Scott Gwilliam, Managing Director, Keystone Capital
 Cheri Hubbard, President, CDH Consulting Group
 David Kirshenbaum, Managing Director, Virtas Partners & Charmain, TIGER 21 Chicago Group 4
 Sheila Matuscak, CoFounder & CEO, Coeo Space
 Ron Lewis, Teach For America Alumnus and MBA Student, Univ. of Chicago Booth School of Business

Rob Metzger, Clinical Associate Professor, Univ. of Illinois Gies College of Business

Solange Velasquez, Director, William Blair

Board Chairs listed in blue

# 2022 CareerSpring Network CAREERSPRING BOARDS

#### **REGIONAL ADVISORY BOARDS**

#### Board Chairs listed in blue

#### DALLAS

Connie Adair, Managing Partner, Focus Search Partners Randy Bishop, CEO, Surgical Notes Omar Choucair, CFO, Trintech Beth Boyd Corl, SVP of Human Resources, Fleetpride

Patrick Cox, Board Member, Cristo Rey Dallas College Prep

Kirk Harrell, SVP of Talent, The Capstreet Group Brandi Johnson, Regional VP, Medicaid Plan Marketing –

Western Region, Anthem, Inc. Shara McClure, Divisional Senior VP, Health Care Delivery Blue Cross & Blue Shield of Texas

#### HOUSTON

Steve Amstutz, Director, Institute for Research & Reform in Education
Jerome Austin, Founder, RY2 Solutions, Inc.
Gerald Balboa, Chief Operating Officer, Skylar Capital
Roger Burks, CEO, WG Consulting, LLC
Leo Espinoza, Partner, Spencer Stuart
Dennis Hatchett, CEO, Vessel Group
Scott Hill, Former CFO, ICE
Neil Kallmeyer, Managing Partner, CapStreet
Stephen Lewis, Principal, Bernstein Private Wealth Management
Claudine Lussier, VP, Human Resources, The Sterling Group

Mike McGill, Managing Director, Cowen Inc. Alicia McGlinchey, Board Member, Leadership ISD Gunnar Rawlings, Business Developer, DPR Construction Tom Spivey, Managing Director, Deloitte Corporate Finance Derrick Stephens, Founder & Chief Sales Officer, CBH Consulting Austin Westervelt-Lutz, AVP for Development, Univ. of Dallas Jennifer Wilson, Partner, CHRO Practice, Heidrick & Struggles John Young, Former CEO, Energy Future Holdings

Aylen Mayton, Talent Acquisition Manager
Marty Makulski, Principal, PricewaterhouseCoopers
Marvin Pierre, Executive Director, Eight Million Stories
Greg Piper, Energy Industry Executive and Advisor
Gretchen Richter, Retired Philanthropic Consultant
Dr. Rayne Rouce, Physician, Texas Children's Hospital & Baylor College of Medicine
Selena Stuchly, Human Resources Executive, Oxy
Katherine Taylor, Executive Director, Genesys Works - Houston
Dr. Liz Travis, Associate Vice President, MD Anderson

#### **NEW YORK CITY**

Steven Cohen, Award-Winning Producer and Media Executive
Anastasia Crosswhite, Consultant, Spencer Stuart
Trish Dever, Managing Director, JPMorgan Human Resources
Catherine Flax, President of Private Markets, X Machina Capital Strategies
Yaseen Gholizadeh, Investment Banking Analyst, Goldman Sachs
Bill Henson, Vice Chair, Cristo Rey Brooklyn High School
Paul Kelly, Head of Alternative Business, DWS Tracy MacKenzie, Director, Standard Philanthropy, Standard Industries
Bill Reed, CEO, Castleton Commodities, Inc.
Idara Otu, Director, Credit Suisse
Rob Rusk, CoFounder & Partner, Orion Energy Partners
Dayna Shamlin, Executive Director, MSCI Inc.
Sandy Srebnick, President, Sandy Srebnick Consulting LLC



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#### **REGIONAL ADVISORY BOARDS**

**SAN FRANCISCO** 

 Naveen Bhateja, EVP, CHRO, Medidata Solutions
 Sonya Brown, General Partner, Co-Head of Growth Equity, Norwest Venture Partners
 Bill Cartwright, Director of University Initiatives, University of San Francisco/Former NBA Player & Head Coach
 Adam Charlson, Managing Partner, Focus Search Partners
 Kristen Charlson, Global Executive Search Leader, Workday
 Andrew Dodson, Managing Partner, Parthenon Capital
 Tom Hayes, Portfolio Manager, BNY Mellon
 Jessica Kosmowski, Nat'l Managing Principal for TMT, Deloitte
 Doug MacKenzie, Partner, A.T. Kearney

#### YOUNG LEADERS ADVISORY BOARD

#### **College Graduates**

Angela Barsallo, Southern Methodist University Ayishat Adeniran, Loyola University Trina Bean, University of Oklahoma Isaiah Culpepper, UTHealth Houston Amy Garcia, University of Houston Toby Irenshtain, Vanderbilt University Rason Irvin, Southern University A&M College Manuel Lopez, Texas A&M University Karina Muniz, University of Houston Clear Lake Kandace Nguyen, Boston College Peter Obi, Ohio State University Alexis Ramos, Texas A&M University Amairani Rucoba, University of Houston Downtown Rebeca Salas, Bryn Mawr College Yesenia Zetino, Loyola University

#### Eric Pryor, CEO, Fulcrum

Kelsey Sommers, Senior Manager, Business Operations, Glassdoor
Bob Stark, Partner, CEO Succession Advisor, Spencer Stuart
David Tunnell, Partner, Investment Committee, Hellman and Friedman
Rick Walker, Managing Partner, DHR International
Shannon Wheatley, Founder & CEO, Lane 9 Consulting
Kirsten Wolberg, Retired Tech Executive
Sharon Yang, CoFounder, FutureMap
Ann Zeichner, Managing Director, Focus Search Partners

#### **Currently in College**

Margot Bolaños-Gamez, University Of Chicago Jorge Cantu, University of Texas at Austin Jason Chu, University of Pennsylvania LaMaya Davis, University of Miami Janneicia Harrison, Loyola University Derrick Ngo, Harvard University Sylvester Washington, Texas A&M University



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# THANK YOU

Here's to another year of lifting up the next generation of talent.

